



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

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About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

Consumer Products

Household Articles

A Romanian company specialised in sale of furniture, lighting equipment and household articles is looking for commercial co-operation i.e. trade intermediary services.

Ref: 20090730003

Energy Drink

A German company specialising in consumer products seeks commercial agents as well as licensees for its newly developed innovative energy drink. The product is competitive in quality and market price. The company would also consider granting license for the production of this product abroad.

Ref: 20090804029

Flower Pot Drainage Cushion

A German company has developed a unique flower pot drainage cushion to save potted plants outdoor from water logging. The company is looking for partners to distribute this new functional product to garden centres and DIY stores in the UK.

Ref: 20090820008

Crafts, Giftware and Jewellery

Decorative Pottery

A Romanian company specialised in the production of decorative pottery for households is looking for mutual production and distributor.

Ref: 20090824018

Watches and Jewellery

A German company which designs watches and jewellery is looking for distribution partners and offers trade intermediary services.

Ref: 20090817008

Electrical Products

Energy Transmitting Lines

A Turkish company specialised in producing energy transmitting lines hardware and tension/suspension clamps is offering its services as trade intermediaries and wishes to have logistic and subcontracting agreements. The company is also ready for joint production cooperation.

Ref: 20090824002

Lamps and Luminaries

A German company specialised in the manufacturing of HF motion detectors is looking for producers of lamps and luminaries interested in involving / installing the produced HF motion detectors in their products. The company offers, as subcontractor, the customised production of detectors which can be installed invisibly in lamps and luminaries due to the small size.

Ref: 20090817005

Electronic Text Panels

A Polish company, manufacturer of neon signs, electronic text panels and exterior flat screens (telebims) is looking for distributors in Europe. The company offers to grant licence and patent rights.

Ref: 20090813024

Engineering

Microelectronics

A German family-owned company offers its research & development services in the sector of microelectronics as subcontractor. The company develops products and applications according to the needs of their clients.

Ref: 20090731044

Opto-Electronics

A French innovation enterprise specialised in measurement of opto-electronics and opto-electronics for measurements provides advanced systems and services to various industrial sectors such as telecommunications, defence, space, aeronautics, energy, biotechnologies, transportation and others. This French enterprise is looking for partner who has high level of requirements in terms of measurements.

Ref: 20090814002

Telecommunications Engineering

A Polish company specialised in telecommunication engineering test drilling and boring under roads and barriers is offering subcontracting services.

Ref: 20090812005

Food and Drink

Food Supplements

A French SME producing micro-algae (*Spirulina Platensis*) and manufacturing food supplements with spirulina is looking for distributors.

Ref: 20090731041

Sweets

An Italian company specialised in producing a range of sweets such as chocolate, fruit jellies, pastry & tea biscuits is looking for distributors, agents and representatives.

Ref: 20090807009

Italian Wine

An Italian company, specialised in the production of Italian wines, is looking for trade intermediaries (distributors, agents, representatives).

Ref: 20090806023

Grape Seed Oil

A Hungarian company specialised in manufacture of cold pressed grape seed oil is looking for trade intermediary services.

Ref: 20090804021

General Building and Civil Engineering

Freeways and Aerodromes

A Romanian company specialised in freeways construction and aerodromes, is looking for commercial co-operation i.e. trade intermediary services.

Ref: 20090730002

Tiles and Marble

A Spanish company active in trading tiles and marble for floor and walls is looking for distribution services (agent or distributor).

Ref: 20090825011

Heating Equipment

A Turkish company specialised in producing various kinds of boilers, air pressure tanks, and general heating equipments is looking for trade intermediaries and wishes to have logistic cooperation agreements.

Ref: 20090824015

Tiles

A Polish company, which is manufacturing tiles from the highest quality moulded clay bricks, is looking for trade intermediary services (distributors) and building shops to distribute their products.

Ref: 20090824004

Information Technology

High-Speed Image Registration Systems

A Russian company, specialised in the design and production of high-speed image registration systems for detection of various high-speed processes and their parameter changes, is looking for trade intermediary services.

Ref: 20090820026

Websites

A Russian company, active in IT outsourcing services and in creation, maintenance and promotion of websites of any complexity is looking for trade intermediary services, joint venture creation and offers sub-contracting activity.

Ref: 20090819003

Machinery and Equipment

Food Processing Plants

A Polish manufacturer of food processing plants (heat treatment of cored meat products, poultry and fish) is looking for representatives, who would sell their products.

Ref: 20090731020

Filtration Systems

A German manufacturer of standard and customized filtration systems for cooling lubricants, cooling water and industrial process fluids is looking for agents or distributors in the machine tool building industry.

Ref: 20090731016

Storage Containers

A Slovak manufacturer of open storage containers, roof storage containers, steel tie beams and other metal products is looking to act as a subcontractor.

Ref: 20090812001

Marking and Identification Equipment

A Danish trader of marking and identification equipment primary to the metal industry is looking for agents.

Ref: 20090826007

Elevator Parts

A Hungarian company specialised in producing elevator parts is offering itself as subcontractor for elevator manufacturing and elevator control system producing companies.

Ref: 20090818012

Metal

Metal Construction

A German company specialised in metal construction and commercial vehicles seeks cooperation partners, trade intermediaries or suppliers, in the metal industry, who can offer them decontamination equipment for asbestos disposal.

Ref: 20090804017

Wire, Pipes and Metal Moulds

A Polish company specialised in manufacturing products made of wire, pipes and metal moulds, (products covered by powder paints, polythene or galvanic coats) is looking for potential distributors and agents.

Ref: 20090811024

Asbestos Disposal

A German company specialised in metal construction and commercial vehicles seeks cooperation partners, trade intermediaries or suppliers, in the metal industry, who can offer them decontamination equipment for asbestos disposal.

Ref: 20090804017

Constructive Materials

A Greek company specialised in trade and distribution of constructive materials is looking for productive or trade companies for partnerships.

Ref: 20090811011

Medical and Cosmetics

Surgical Instruments

An Italian company specialised in manufacture of high quality surgical instruments and products for the care of patients in hospitals, nursing or residential homes is looking for trade intermediary services in order to distribute its products.

Ref: 20090730039

Medical Products

A German SME develops, produces and markets medical products for more than 20 years in the marketplace of ambulatory ECG and vital signs monitoring. The company is looking for distribution partners mainly for the monitoring portfolio and telemedicine projects.

Ref: 20090807031

Beauty Products

A Belgian company specialised in the manufacture of beauty products such as perfumes, shampoos, beauty creams is looking for content suppliers.

Ref: 20090805024

Medical Herbs

A Romanian company, specialising in cultivating, collecting, processing and trading of the wild, tame medicinal and aromatic herbs is looking for agents, representative and distributors.

Ref: 20090825007

Motor Vehicles and Transport

Recreational Boats

A Bulgarian company specialised in manufacturing small recreational boats and plastic products is looking for joint venture partners who want to start a new joint production using the company's free production capacity and the partners' new business ideas.

Ref: 20090807003

Paper, Printing and Packaging

Restaurant Stationary

An Austrian company is specialised in manufacturing handmade menu covers, bar cards, wine lists and room folders - tailored to customers needs. They are looking for trade intermediaries, resellers and joint-venture partners.

Ref: 20090817020

Packaging Solutions

An Israeli company develops and manufactures innovative packaging solutions, primarily for food processing industries. They are seeking distribution agreements and joint ventures mainly in the UK.

Ref: 20090816003

Plastics and Chemicals

Chromatography

A German company, manufacturing High Performance Liquid Chromatography-Columns, High Performance Liquid Chromatography-Accessories, High Performance Liquid Chromatography-Instruments as well as Solvent Recyclers, is searching for trade intermediaries for its products.

Ref: 20090731037

Plastic Injection Moulding

A Hungarian company active in plastic injection moulding and electronic assembly is looking for subcontracting possibilities.

Ref: 20090826028

Recycling and Renewable Energy

Solar Heaters

An Armenian company design and assemble ventilation and aspiration systems, solar and bio heaters is looking for trade intermediary services. The company is also interested in joint venture or merger opportunities and is willing to become subcontractor.

Ref: 20090731001

Tyre Recycling

A French company specialised in the recycling of used tyres seeks a long-term partnership (trade intermediary services, joint venture, subcontracting) within the UK.

Ref: 20090730012

Environment Management Products

A German company specialising in Environment Management has developed and patented concepts for the reduction of waste, and flood control measures. The company seeks commercial agents for the marketing of these environmental friendly concepts.

Ref: 20090804027

Waste Recovery

A Romanian company, active in the field of sorted materials recovery, is both looking for and offering trade intermediary services.

Ref: 20090825001

Waste Management

A Russian company specialised in waste management and industrial waste preparation in the field of secondary metals is looking for partners for joint ventures, reciprocal production and subcontracting/outsourcing activities.

Ref: 20090819004

Services

Tourism and Leisure Consultancy

A German company specialised in consulting in the hotel-, tourism- and leisure industry offers trade intermediary and outsourcing services companies willing to invest in Germany.

Ref: 20090805022

Technical Consultancy

A French enterprise specialised in the electronic signature and dematerialization of business processes and procedures is looking for European partners to get into new markets in Europe. The sought partner has to sell the solutions and services of the French enterprise.

Ref: 20090819007

Financial Leasing

A Russian company specialised in financial leasing is looking for joint venture creation, merger and offers trade intermediary services.

Ref: 20090819005

HR Consultancy

A Belgian company specialised in HR consultancy and global solutions in the pharmaceutical, bio-technologies, oil, gas, steel, construction, retail sectors is looking for outsourcing opportunities related to various missions such as setting up branch offices/subsidiaries, sales teams, production units in Belgium.

Ref: 20090813026

Textiles, Clothing and Leather

Sports Wear

A Polish SME specialised in sport wears manufacturing is looking for trade intermediary services, reciprocal production or subcontracting.

Ref: 20090821004

Work Uniforms

A Portuguese company dedicated to the design, production and marketing of apparel and work uniforms is searching for commercial cooperation to distribute their products and for subcontracting agreements.

Ref: 20090817028

Wood and Furniture

Wooden Armchairs

A Latvian company that specialises in manufacturing wooden armchairs made from ecologically pure materials is looking for subcontracting opportunities.

Ref: 20090807024

Furniture

A Polish producer of furniture is looking for agents and distributors in European Union countries.

Ref: 20090819015

Garden Furniture

A Danish SME designing garden furniture in white painted pinewood in classical design is looking for agents or other trade intermediaries to promote the products to high-end retailers in the UK.

Ref: 20090818043

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to a.hawkins@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

