



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

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About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

Crafts, Giftware and Jewellery

Ceramics and Pottery

A French company is looking for premium garden articles (ceramics, pottery, wooden articles) to distribute across France.

Ref: 20090512011

Christmas Decorations

A French company manufacturing city and shopping malls Christmas lighting decorations is looking for distributors.

Ref: 20090518028

Electrical Products

Cables and Wiring

A Polish electro technical company is interested in establishing co-operation in the field of the production of bunches of cables & wiring for application in the automotive sector, production of household goods and control systems. The company is offering subcontracting services.

Ref: 20090430059

Consumer Electronics

A German company in the field of importing and distributing consumer electronics is looking for a distributor for its products.

Ref: 20090427008

Circuit Boards

A Polish company producing high quality printed circuit boards is looking for companies that would like to subcontract/outsource the above-mentioned product.

Ref: 20090427008

Engineering

Mechanical Engineering

A Belgian company specialised in the field of mechanical engineering, technical research and consultancy and manufacturing is looking for a buyer for the company.

Ref: 20090430013

Onshore and Offshore Drilling

A Romanian company who performs onshore and offshore drilling is interested to set up subcontract agreements in the fields of crude oil and gas extraction.

Ref: 20090429056

Slitting Coils

A Hungarian company specialised in slitting coils and cutting sheets from coils is offering its services in the form of subcontracting to partners in the same field of activity. They are also engaged in warehousing activities and are offering their free warehouse capacity as a logistical service.

Ref: 20090511032

Food and Drink

Cereals

A Polish company specialised in cereal grinding (Rice, Corn, Multigrain, Chocolate Coated, Flavoured Cakes, Rice, Corn Snacks) is looking for a partner who will help them to launch their product in the UK.

Ref: 20090430039

Vending Machines

A Spanish company specialised in the production of ingredients for vending machines of hot beverages is looking for distributors and joint venture partners.

Ref: 20090429061

Forest Mushrooms

A French company specialised in wholesaling forest mushrooms is looking for distributors in order to sell its products in the UK. It is also looking for suppliers of forest mushrooms and berries.

Ref: 20090428047

Sugar and Chocolate

A Romanian company specialised in the wholesale of sugar and chocolate and sugar confectionery, wholesale of coffee, tea, cocoa and spices is looking for joint venture.

Ref: 20090515001

General Building and Civil Engineering

Construction

A Turkish company specialised in construction is offering trade intermediary services and wishes to have agreements on logistics in the UK.

Ref: 20090428011

Water Heating Systems

An Irish company, which sells and installs water heating systems, heat recovery ventilation systems and aluminium radiators is looking for trade intermediaries. They offer an established aluminium radiator brand, and a website with built in customer service and sales training.

Ref: 20090506011

Heat Exchangers

A Danish distributor of heat exchangers is looking for new products to distribute on the Danish market.

Ref: 20090505029

Industrial Heating

A French company specialising in decentralised industrial heating seeks trade intermediary with technical skills to sell its range of gas burners and provide after-sales services.

Ref: 20090512065

Industrialised Building

A German company specialised in industrialised buildings is looking for partners for joint venture and would like to work as a subcontractor.

Ref: 20090512013

Central Heating Systems

A German company specialised in manufacturing and distributing central heating systems with wood pellet burners and, most notably, with a combination of wood pellet burners and solar heating, is searching for trade intermediary services.

Ref: 20090511025

Doors and Windows

A Polish producer of doors and windows is looking for trade intermediaries (agents, representatives, distributors) for its products.

Ref: 20090520038

Information Technology

IT Security Solutions

A Danish company specialised in end point IT security solutions, designed to support workstations, servers and laptops is looking for trade intermediaries.

Ref: 20090501003

IT System Services

A Polish company specialised in IT system services is offering outsourcing services for small or medium companies or local branches of international corporations.

Ref: 20090519029

Machinery and Equipment

Punch Pressing Workbenches

A Turkish company specialised in producing CNC Punch Pressing Workbenches is offering distribution agreements to companies in the UK.

Ref: 20090428008

Special Purpose Machines

A Czech company specialised in developing and producing special purpose machines, cold formed parts, construction and general engineering is looking for trade intermediaries and offers reciprocal production and subcontracting activities.

Ref: 20090422016

Cutting Tools

A Polish company specialised in wholesaling and production of cutting tools, tools reconditioning and manufacturing of customized cutting tools offers itself as trade agent for high quality cutting tools manufacturers and is interested in subcontracting/outsourcing, especially in tool reconditioning services or cutting tools production.

Ref: 20090507007

Pipe Machining Equipment

A Turkish company specialised in producing CNC Punch Pressing Workbenches is offering distribution agreements to companies in the UK.

Ref: 20090511034

Agricultural Machines

A Romanian company, specialised in the production of hydraulic equipment, sales of tractors and agriculture machines, sales of spare parts for tractors and agriculture machines, after sales service for tractors, is interested in trade intermediary services.

Ref: 20090511034

Metal

Steel Products

A Hungarian company specialised in the field of machinery construction and steel manufacturing is looking for companies or distributors who deal with complex, welded, machined, fitted steel products and constructions of large dimensions. The company also offers its production and manufacturing activities for development of logistical machinery systems as subcontractor.

Ref: 20090429036

Steel Processing

A Polish company specialised in steel processing offers subcontracting.

Ref: 20090422028

Steel and Aluminium Frames

A Belgian company specialised in the production and fitting of steel and aluminium frames to protect people and property is looking for commercial collaboration.

Ref: 20090508017

Medical and Cosmetics

Hair Styling Products

A Belgian company specialised in the distribution of products for hair stylists is looking for agents & wholesalers in the hairdressers business in the UK.

Ref: 20090430028

Cosmetics

A Polish wholesaler of cosmetics, specialised in exporting and importing perfumes, is looking for manufacturers of selective perfumes as well as wholesalers dealing with those goods.

Ref: 20090429055

Dental Products

A Swedish company developing and selling dental products is searching for commercial partners in the field of dental products, that can provide trade intermediary services in Europe.

Ref: 20090423026

Healthcare Management Systems

An Irish company specialised in healthcare management systems and research tools for the prevention and management of various cardiovascular conditions (stroke, heart attack, etc.) is looking for distributors.

Ref: 20090422048

Cosmetic and Hair Products

A French company specialised in cosmetic products, hair products and medical devices is looking for reciprocal production, and urgently a manufacturer of zanthoxylum alatum extract.

Ref: 20090422035

Skincare Products

A Danish developer and producer of high quality biodynamic skincare products is looking for trade intermediaries (agents, representatives, distributors, importers) in the UK.

Ref: 20090506033

Cosmetics

A Belgian company specialised in cosmetic products is looking for distributors in the cosmetic market, preferably working with spas and beauty salons.

Ref: 20090513018

Biomedicine

A German company active in the field of biomedicine offers its services to companies with a similar background for outsourcing activities including marketing, promotion and business development.

Ref: 20090518019

Motor Vehicles and Transport

Retractable Fenders for Yachts

A French company, which has developed a revolutionary process offering automatic retractable fenders for yachts, is looking for trade intermediary services in the UK.

Ref: 20090423030

Freight Transport

A Swedish company specialised in freight transport, warehousing and storage is offering to be a distributor.

Ref: 20090416003

Aircrafts

A Romanian aerospace company specialised in integration, manufacturing, upgrades and maintenance of aircrafts is looking for trade intermediary services. The company supplies integrated solutions for aviation and ground defence systems.

Ref: 20090512030

Paper, Printing and Packaging

Printing

A Polish private company active in the printing industry offers to be a subcontractor. The company is also interested in reciprocal production opportunities.

Ref: 20090424037

Food Packaging

A French company specialised in food packaging products is looking for suppliers.

Ref: 20090423014

Plastic Packaging

A French packaging company manufacturing specific plastic packaging for food products, cosmetics and cleaning is looking for distributors. The company is also open to work as a subcontractor and to examine joint venture projects.

Ref: 20090512014

Gift Packaging

A Polish company specialised in manufacturing of wide range of packaging articles such as gift bags, wrapping paper, different kinds of bows and ribbons as well as advertising bags is looking for a wholesaler or advertising agency.

Ref: 20090518021

Plastics and Chemicals

Bio Plastic Materials

A French company specialised in raw bio plastic materials is looking for agents in the UK.

Ref: 20090429045

Chemical Synthesis

A French company specialised in the manufacture of fine chemical synthesis, molecular distillation, raw plant extraction and proteins processing for the production of industrial products and beauty care active ingredients is looking for trade intermediary services.

Ref: 20090507005

Recycling and Renewable Energy

Polyurethane Recycling

A Lithuanian company specialising in recycling polyurethane from new and used mattresses is looking for suppliers in reciprocal production cooperation and offers subcontracting/outsourcing services.

Ref: 20090429026

Fuels

A Slovak company, producer of automatic boilers for the combustion of solid fuels from biomass, phytomass or fossil fuels (e.g. wood pellets, briquettes, coal) is looking for distributors.

Ref: 20090504013

Energy Systems

An SME from Northern Sweden has developed products for the accumulation of heat in energy systems that provides improved effectiveness and reduced energy usage. The Swedish SME is looking for distributors in the UK.

Ref: 20090504013

Services

Baltic Language Translations

A Lithuanian company specialised in Baltic language translations is offering subcontracting and outsourcing activities.

Ref: 20090429051

Forwarding and Logistics

A Hungarian company specialised in forwarding and logistic services is looking for commercial partners.

Ref: 20090427045

Textiles, Clothing and Leather

Second Hand Clothing

A Danish developer of shop-in-shop concepts for high-fashion second hand/vintage clothing combining e-trade with traditional shops is offering franchise to European shops and is also looking for Trade Intermediaries (agents, representatives, distributors) across Europe for the concept.

Ref: 20090501001

Wood and Furniture

Wooden Cottages

A Lithuanian company specialised in producing wooden cottages, summerhouses and other wooden items is looking for distributors of their products.

Ref: 20090429060

Wooden Furniture

A Lithuanian wooden furniture producer is looking for a trade intermediary or an agent.

Ref: 20090429053

Kitchen, Bathroom and Office Furniture

A Polish company specialised in production of kitchen, bathroom and office furniture offers subcontracting activities and is interested in reciprocal production agreements.

Ref: 20090423011

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to a.hawkins@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

