



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

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About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

NEW - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at www.een-midlands.org.uk

Consumer Products

Herbal Tea Pillows

A Latvian company that produces natural, healthy and fulfilment generating herbal tea pillows is looking for trade intermediary.

Ref: 20091112029

Essential Oils

A Latvian company producing high quality natural oils is looking for trade intermediary. The preparations are made in collaboration with scientists.

Ref: 20091111013

Crafts, Giftware and Jewellery

Auction House

A Well-known Danish auction house within art, design, antiques and home luxury is offering its services as trade intermediary and distribution channel to European producers of a wide range of specialised/unique products.

Ref: 20091029021

Plates

A Spanish company manufacturing craft-made precooked plates is looking for commercial intermediaries.

Ref: 20091111018

Optical Accessories

A Belgian design company specialised in the design of eyewear and accessories for opticians such as displays, cases, mirrors and jewellery is looking for experienced distributors.

Ref: 20091029006

Electrical Products

Printed Circuit Boards

A Slovak company producing PCBs (printed circuit boards) is looking for distributors.

Ref: 20091106008

Cables

A Swedish start-up company has developed a device to round up cables, such as mobile chargers or computer cords. They are looking for cooperation partners in Europe for licensing agreement.

Ref: 20091105024

Cooling Systems

A Danish manufacturer and distributor of air-and water-cooled water cooling systems and heat pumps is looking for trade intermediaries all over the world and offers to work as a subcontractor.

Ref: 20091104041

Engineering

Biotechnology

A Turkish research and development company that is experienced in bioremediation techniques, biotechnology, environmental microbiology, works on projects about bioremediation for xenobiotic compound and their residues. This company is willing to be partner of bioremediation projects and subcontractor of biotechnology companies.

Ref: 20091112022

Sound and Vibration Technology

German consulting engineers specialised in all aspects of sound and vibration technology are looking for a co-operation with consulting engineers in the Netherlands and UK.

Ref: 20091111038

Mechanical Engineering

A Slovak company, oriented on electro technical and medium-heavy mechanical engineering is looking for a foreign distributor or partner for subcontracting.

Ref: 20091106036

Food and Drink

Coffee

An Italian handicraft company active in the roasting coffee sector, is looking for intermediaries and distributors for its products.

Ref: 20091102031

Cooked and Packaged Meat

A Spanish company is producing cooked and packaged meat through a combination of tradition and innovation. They are looking for trade intermediaries willing to distribute their products within the UK.

Ref: 20091102020

Fruit Juice

An Italian company specialised in the production of apple juice, other fruit or vegetable juice and fruit pulp /puree is looking for trade intermediaries in order to export the company's products in the UK.

Ref: 20091112019

Disposable Cutlery

A Leading polish company specialised in production of disposable cutlery and thin-walled dishes from plastics is looking for distributors of its products across Europe.

Ref: 20091110038

Food Additives

A Belgian company specialised in producing and distributing additives, flavours and spices to the traditional and organic meat industry is looking to be an exclusive distributor.

Ref: 20090925024

Ice Cream

An Italian ice-cream producer (both impulse and bulk), milky and water based and other desserts is looking for agent, distributors and buyers for their products.

Ref: 20091118034

General Building and Civil Engineering

Mineral Powder

A French company, specialised in the quarry industry, is looking for buyers for its mineral powders and offers itself as a subcontractor.

Ref: 20091029026

Construction and Renovation of Buildings

A Hungarian company specialised in constructing and renovating buildings, carpentry, upholstery and mechanical engineering, would like to sell a big industrial area, which is suitable to build up a logistic unit for forwarding companies. The company is also looking for cooperation with partners, in order to use up that field to make a common company.

Ref: 20091028025

Irrigation Products

A Spanish company manufacturing reliable irrigation products and systems for ornamental and architectural fountains (mouthpieces and nozzles) is looking for importers and distributors for its products.

Ref: 20091111015

Sound Isolation

A Latvian company that produces products for sound isolation and absorption is looking for trade intermediary.

Ref: 20091110006

Construction Designs

A Russian company specialised in performing the design work in construction, land reclamation, non-standard equipment: building low-rise structures, manufacturing and erection of steel structures; manufacturing equipment for the mining and diamond industry is looking for trade intermediary services.

Ref: 20091109006

Information Technology

Software Development

A Spanish multinational consultancy firm is specialised in software development, integrated solutions for information systems and company decision support systems. They are looking for potential trade intermediaries in the UK. Moreover, they are willing to negotiate a sale/acquisition agreement.

Ref: 20091102022

Work Force Management System

A Swedish company is looking for an agent or distributor for their Work Force Management systems. A potential partner should primarily be located in the UK, Ireland, Germany, Belgium or the Netherlands.

Ref: 20091027019

Wireless Telecommunication

A Russian company specialised in the development and manufacture of equipment for wireless telecommunication is looking for trade intermediaries and joint venture creation.

Ref: 20091109003

Debt Collection Software

A Belgian company specialised in the development of web-based software platforms for automating the debt collection process is looking for subcontractors/distributors to bring this product to market.

Ref: 20091106042

Talent and Performance Management

A Belgian company specialised in intuitive, web based software for talent and performance management is looking for trade intermediaries so as to expand its business.

Ref: 20091002024

Machinery and Equipment

Welding Machines

A Danish SME is looking for sales agents and importers for their high quality products within welding machines, plasma cutters, consumables and welding accessories.

Ref: 20091107003

Machine Construction

A German company in the sector machine construction is looking for cooperation partners with experience in plant construction and effluent treatment for reciprocal production agreements.

Ref: 20091106035

Cooling Systems

A Slovak company dealing with sales, installation and servicing of indoor and outdoor cooling systems is looking for trade agents.

Ref: 20091119028

Metal

Metal Products

A Romanian company specialised in the manufacturing of metal products is looking for partners in the EU. The company is looking for subcontracting or outsourcing activities.

Ref: 20091029001

Tube Bending

A German company specialised in tube bending is looking for trade intermediaries in Europe with close contact to companies active in the field of bending, laser technology, forming of pipes that want to complete or enlarge their range of services.

Ref: 20091028006

Steel Products

A Polish producer of steel products is offering trade intermediary services and is looking for is offering their trade intermediary services.

Ref: 20091116001

Powder Coating

A Polish company specialising in services related to powder coating of metal and aluminium up to 7m long details, galvanizing is looking for subcontractors for manufacturing all their products.

Ref: 20091113018

Medical and Cosmetics

Skincare Products

A Finnish manufacturer of high-quality cosmetic products for skin care, general welfare and health care is looking for joint venture partners and trade intermediaries.

Ref: 20091106004

Motor Vehicles and Transport

Transportation

A Spanish transportation company, specialising in intercontinental sea and air freight, is offering its transport services around Europe, North America and Chile.

Ref: 20091111042

Clutches and Brakes

A Polish company which continues a 25-year tradition of clutch and brake production is looking for agents and representatives of its products. The company is also interested in co-production and is offering subcontracting activities.

Ref: 20091119042

Freight Transportation

A Latvian company that provides freight transport by air is offering transportation services. The company can offer different types and dimensions of cargo, including dangerous goods and mail.

Ref: 20091119042

Automotive Components

A Czech company specialised in assembling components, especially for automotive and electronic industry and quality control offers subcontracting for its activities and is open to buy potential partner's company or a part of it.

Ref: 20091119019

Paper, Printing and Packaging

Promotional Products

A Spanish packaging company is offering a whole service of promotional products. They can print both 2D and 3D promotional items like stickers, cards, tazos, scratch and win cards, magnets, recipes, etc. They pack them in paper or plastic envelopes, or in a flow pack. They are requesting promotional marketing agencies, food or publisher companies that they want to give a promotional item in their promotional campaign.

Ref: 20091030009

Paper and Cardboard Products

A Latvian company that produces hand made products from paper, cardboard, textile is looking for trade intermediary.

Ref: 20091109007

Plastics and Chemicals

Plastic Components

A Spanish company specialised in developing and manufacturing plastic components for extrusion is looking for a trade intermediary willing to distribute its products within the UK.

Ref: 20091027007

Building Construction Chemicals

A Turkish company which produces a wide range of powder and liquid building construction chemicals searches for a joint venture and/or reciprocal production, which might include technology and know-how transfer from the potential partner.

Ref: 20091109009

Moulded Rubber Parts

A German company specialised in the sector of moulded rubber parts, rubber-metal bonds and mouldable silicone parts for the automotive industry, the energy sector, equipment manufacturing and instrument manufacturing is looking for reciprocal production partners.

Ref: 20091104015

Recycling and Renewable Energy

Filtration

A German company specialised in developing a two-step hybrid filtration process to treat difficult waste-waters from printing, food and other industries is looking for industrial end-users with soil and groundwater problems that need to be solved, engineering companies interested in carrying out joint projects or subcontractors.

Ref: 20091104027

Waste Treatment

A Spanish company specialised in waste treatment has implemented a new and eco-friendly way of producing public equipment (bench, flowerpots, fences, etc) through the reutilization of waste wood materials. They are looking for distributors within the UK.

Ref: 20091118007

Energy Solutions

A Polish company which offers comprehensive energy solutions, specialised in producing water and steam boiler power plants, is looking for trade intermediary services such as distributors of their products and outsourcing activities.

Ref: 20091109030

Services

Language Courses

A Finnish company providing language courses, cultural training and relocation services is looking for co-operation with similar companies in other EU-countries. It is offering and requesting subcontracting/outsourcing activities, requesting transport/ logistic and offering trade intermediary co-operation.

Ref: 20091110025

Accounting Services

A Swedish company offering accounting and payroll services to SMEs is looking for joint venture and mutual exchange of clients/services with similar consultancy companies in the UK.

Ref: 20091104018

Human Resources

A Latvian personnel recruitment and selection company providing human resources placement services for international companies is looking for trade intermediary.

Ref: 20091119031

Textiles, Clothing and Leather

Textile Sewing

A Lithuanian sewing company is offering it self as subcontractor. The company is specialised in manufacturing various textile sewing (wearing apparel, work wear, house textile, marketing material and others) is looking for trade intermediaries.

Ref: 20091110016

Scarves and Veils

A Syrian company specialised in the production of a variety of scarves and veils with high quality and an ability to produce any required design, is looking for partners to distribute the products in Europe.

Ref: 20091104009

Wood and Furniture

Wooden Doors and Mouldings

A Spanish company manufacturing wooden doors and mouldings is looking for commercial intermediaries.

Ref: 20091111029

Home Furniture

A Spanish company manufacturing home furniture of high quality and design is looking for distributors and importers for its products in order to establish commercial agreements.

Ref: 20091111020

Firewood

A Latvian company that produces dried or not dried firewood is looking for trade intermediary. The company produces dried alder, birch, ash and oak firewood.

Ref: 20091111016

Spiral Stairways

A Romanian company specialised in manufacturing wooden products, which have unique designs and are created with an original method, is the only Romanian manufacturer of the 'spiral' stairway. They are looking for agents or distributors.

Ref: 20091111005

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

REMEMBER - You can now search the database yourself for new opportunities at www.een-midlands.org.uk

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to een@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

