



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

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About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

Consumer Products

Automatic Watering System

A French manufacturer of an automatic watering system for houseplants seeks a distributor for their product in the EU. The product can water plants for up to 70 days of absence and functions without any source of energy.

Ref: 20090527054

Ornamental Plants

An Italian enterprise producing and selling ornamental plants is looking for commercial collaboration.

Ref: 20090522018

Classical Music

An Italian recording company in the field of classical music - CDs, High Definition opera recording for DVDs and digital cinema distribution - is looking for European partners in order to find suitable trade intermediaries and hopefully establish long-lasting reciprocal production relationships.

Ref: 20090603012

Crafts, Giftware and Jewellery

Gift Items

An Italian company specialised in the production of gift items made of silver (baskets, shells, fruit, pottery and various objects made silver) is looking for a trade intermediary services, Transport/Logistics and reciprocal production.

Ref: 20090521019

Glass and Ceramics

An Italian company specialised in the production of handicrafts made in glass and ceramics is looking for trade intermediary services (agent, representative, distributor).

Ref: 20090604063

Silver Jewellery

A Bulgarian company, producing hand made silver jewellery is looking for commercial cooperation.

Ref: 20090622033

Electrical Products

CCTV

A French telecom and CCTV power supply equipment supplier is seeking commercial partnership and co-operation.

Ref: 20090528034

Engineering

Electrostatic Oil Filters

An Icelandic retailer of a company from USA, which manufactures Electrostatic oil filters for hydraulic and lubrication oil, is looking for agents and distributors.

Ref: 20090528055

Design Engineering

A German engineering company specialised in design engineering, approval and implementation planning and expertise is looking for partners for joint venture, e. g. for the common planning of industrial and commercial plants, the approval planning including all requested expertise and for the technical documentation of existing facilities.

Ref: 20090604037

Laser and Water Jet Cutting

A Polish company specialised in laser and water jet cutting (mainly sheet metal) is looking for subcontracting opportunities.

Ref: 20090603031

Food and Drink

Olives and Preserved Vegetables

A Portuguese company specialised in production of olives and preserved vegetables, is looking for a distributor/agent for their products.

Ref: 20090529024

Water and Non-Alcoholic Beverages

A Polish company specialised in manufacturing a wide range of water and non-alcoholic beverages is looking for all kinds of trade intermediary services from potential partners in the United Kingdom.

Ref: 20090529005

Wine

An Italian company specialised in the production of wine is looking for a company specialised in trade intermediary services (agent, representative, distributor) and also offers joint venture.

Ref: 20090522020

Pasta

An Italian company specialised in the production of typical handcraft pasta is looking for a trade intermediary services (agent, representative, distributor).

Ref: 20090604064

Dairy Products

An Italian company specialised in the production of dairy products, typical cheeses is looking for trade intermediary services (agent, representative, distributor) and offers, also, reciprocal production.

Ref: 20090604062

Honey

A Russian company specialised in manufacture of honey and beekeeping products is looking for trade intermediary services.

Ref: 20090624004

General Building and Civil Engineering

Wooden Doors and Windows

A Romanian company, specialised in the production of wooden doors and windows, is offering and requesting trade intermediary services for the United Kingdom.

Ref: 20090528053

Doors

An Italian company specialised producing internal doors is looking for trade services in the UK.

Ref: 20090604046

Veneer Sheets and Panels

An Italian company manufacturing veneer sheets and wood-based panels and saw milling and planning of wood is looking for trade services in all Europe.

Ref: 20090525058

Lighting

A Belgian company specialised in the lighting and illumination of public buildings is looking for technical and commercial partners.

Ref: 20090604034

Marble Tiles

An Egyptian company specialised in the manufacturing of marble tiles, slabs is looking for and offering trade intermediary services and outsourcing services.

Ref: 20090602007

Building Materials

A Czech company specialised in the manufacture of building materials is looking for potential distributors/agents.

Ref: 20090612003

Information Technology

E-Commerce

A Romanian company, specialised in e-commerce activities, is interested in trade intermediary services, subcontracting activities and sale of the company or part of it.

Ref: 20090422016

Customer Interaction Management

A Portuguese company specialised in CIM - Customer Interaction Management is looking for trade intermediary/distributors/agents.

Ref: 20090526026

Custom Software Development

A Czech IT company specialised in custom software development with long-term experience in this field offers outsourcing services.

Ref: 20090522004

Voice Communication

A small Slovak company focused on the area of voice communication security technologies is looking for trade intermediary services (distributors).

Ref: 20090604052

Multimedia

An Irish multimedia company specialised in corporate videos, audio recording and editing, bespoke music composition for film, TV and advertising is looking for partners. They also offer their services as a subcontractor.

Ref: 20090602043

Machinery and Equipment

Cable Protection Pipes

A Swedish company manufacturing cable protection pipes that are dividable and made of environmental material is looking for distributors in the UK.

Ref: 20090604058

Kilns and Ovens

An Italian company specialised producing kilns and ovens is looking for trade services in the UK.

Ref: 20090603015

Machine Parts

A Czech company specialised in production of precise machine parts, plate cut, components, CNC turning and grinding offers to be a subcontractor.

Ref: 20090618043

Industrial Signs and Plates

A German company specialised in the manufacture of industrial signs and plates is looking for commercial agents and partners for reciprocal production. They also offer to work as a subcontractor.

Ref: 20090616023

Metal

Milling and Turning

An Italian company specialised in milling and turning metal parts is looking for reciprocal production in Europe.

Ref: 20090525047

Welding of Metallic Structures

An Italian company specialised in welding and constructing metallic (stainless steel, structural steel, etc) structures, such as vessels, basements, and general-purpose carpentry for siderurgic, petrochemical, and energy companies is looking for a distributor.

Ref: 20090521041

Wrought Iron

An Italian company specialised producing wrought iron manufactures is looking for trade services in the UK.

Ref: 20090604035

Composite Parts

A Bulgarian company, specialised in the production and sale of composite parts for pneumatic electricity equipment in the power engineering, reverse parts and other accompanying productions with industrial nature, is looking for trade intermediary services and is offering its production activities.

Ref: 20090604023

Casting Moulds

A Czech company specialised in casting in sand moulds and casting in metal moulds, depending on customer's requests is looking for distributors and offers to be a subcontractor.

Ref: 20090602041

Steel Constructions

An Estonian company is offering subcontracting services in the field of steel constructions welding and erection works.

Ref: 20090618040

Hand Made Metal Products

A Latvian company producing hand made metal products such as handles, hinges, racks, fireplace tools, objects for interior design, construction and garden is looking for trade intermediaries.

Ref: 20090618003

Medical and Cosmetics

Animal Medicine

A Lithuanian company specialised in trading of animal medicine; food and care means is looking for producers. The company is also offering a joint venture by establishing a joint company for trading of animal medicine and care means as well as reciprocal production for the joint producing of animal food.

Ref: 20090526002

Nutrition Additives

A Russian company active in production of biologically active nutrition additives offers trade intermediary services for the following groups of products: - chip coconut 65% fat; - haemoglobin (dark-brown powder: albumin black alimentary according to Russian nomenclature); -5-7 mm shredded roasted hazelnut.

Ref: 20090604003

Medical Devices

A Polish company specialised in manufacture of medical devices (e.g. fetal dopplers and monitors) is looking for trade intermediary in the UK.

Ref: 20090617010

Analytical Equipment

A Czech company specialised in sale and service of analytical equipment and sale and distribution of reagents and consumables at the area of blood transfusion, haematology, clinical biochemistry and others offers trade intermediary services.

Ref: 20090616018

Cosmetic Products

A Romanian company, specialised in sales of a wide range of cosmetic products, is interested in trade intermediary services.

Ref: 20090609002

Motor Vehicles and Transport

Manufacturing Elements

A Polish company offering metal processing services including manufacturing elements and special tools for the power and automotive industries wish to be a subcontractor.

Ref: 20090612027

Logistics

A Czech company specialised in logistics services is offering its comprehensive transport services to potential partners.

Ref: 20090608040

Paper, Printing and Packaging

Stationary

A Russian company specialised in wholesale and retail of stationary, paper, office supplies offers trade intermediary services and joint venture creation.

Ref: 20090604024

Printing and Binding

A Czech company specialised in the polygraphic industry offers subcontracting for printing and binding activities.

Ref: 20090615037

Plastics and Chemicals

Nanotechnology

A Russian research and production company specialised in nanopowders and nanotechnology is looking for trade intermediary services, joint venture creation and offers reciprocal production.

Ref: 20090618013

Chemical Products

A Lithuanian company specialising in trade of chemical products (mostly slag, sulphur, coal, gypsum) is looking for trade intermediary services and offers to become trade intermediary for producers of chemical products.

Ref: 20090618004

Recycling and Renewable Energy

Wind Turbines

A Polish producer of innovative wind turbines (for wind power plants) is looking for subcontractors and distributors.

Ref: 20090527042

Photovoltaic Modules

An Italian company producing photovoltaic modules and systems is looking for trade services and subcontractors in the UK.

Ref: 20090525075

Solar Systems

A Polish company specialised in the production of solar systems is looking for trade intermediaries in the UK.

Ref: 20090603041

Water Treatment Systems

A German company specialised in chemical-free ecological water treatment systems is looking for distributors.

Ref: 20090617019

Services

Business Management Consultancy

A Romanian company, specialised in business management consultancy, is interested trade intermediary services and subcontracting activities.

Ref: 20090528025

Accounting and Financial Services

A Polish company dealing with accounting and financial services designed for SMEs is offering to become a subcontractor.

Ref: 20090525029

IT Consulting

An Armenian company specialised in IT consulting and business automation systems is looking for trade intermediary services. The company produces different types of Information kiosks, Queuing management systems, Payment kiosks, Electronic lectern, Music box, Vending machines.

Ref: 20090605001

Textiles, Clothing and Leather

Interior Decoration

An Italian company specialised in the production and trade of fabrics, curtains, decorative wall panels, interior decoration and design is looking for distributors, agents and representatives.

Ref: 20090522031

Outdoor Clothing

An Italian enterprise producing outdoor knitted wear is looking for importers/buyers or agents.

Ref: 20090522014

Upholstery Fabrics

A Polish company specialised in wholesale and retail trade of upholstery fabrics is looking for trade intermediaries in Europe.

Ref: 20090521016

Formal Dresses

A Syrian Company specialised in the production of formal dresses for young girls from (2-15) years is looking for franchising opportunities, reciprocal production, license, transport and logistics partners in the UK.

Ref: 20090604045

Carpets and Rugs

A Bulgarian manufacturer of hand made home textiles - carpets, rugs is looking for commercial cooperation.

Ref: 20090622004

Flax Fibres and Yarn

An Egyptian company specialised in the manufacturing of flax fibres and flax yarn is looking for distributors or subcontractor.

Ref: 20090621004

Bed Sheets

An Egyptian company specialised in the manufacturing of embroidered bed sheets and embroidered table cloth is looking for distributors.

Ref: 20090618018

Wood and Furniture

Wooden Furniture and Toys

A Lithuanian company specialising in manufacturing of wooden products (wooden furniture and toys) is looking for trade intermediary services.

Ref: 20090527043

Garden Furniture

A Hungarian company involved in the production of different kind of wood products such as summerhouses, garden furniture is offering its manufacturing capacity to potential partners as a subcontractor.

Ref: 20090526033

Wooden Briquettes

A Russian company active in production of wooden briquettes and pellets is looking for reciprocal production and joint venture creation.

Ref: 20090618020

Furniture

A Romanian producer of furniture is looking for importers and distributors.

Ref: 20090618014

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to a.hawkins@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

